

**Dzogchen Community**  
**Profit & Loss**  
 January through August 2019

|                                  | 1/1/19 - 8/31/19 | 1/1/18 - 8/31/18 |
|----------------------------------|------------------|------------------|
| <b>Ordinary Income/Expense</b>   |                  |                  |
| <b>Income</b>                    |                  |                  |
| <b>Donations</b>                 |                  |                  |
| Donations in Kind                | 560.00           |                  |
| <b>Restricted Donation</b>       |                  |                  |
| Donations for Dzamlingar Gompa   | 30,000.00        | 119.93           |
| Restricted Donation - Other      | 1,166.00         | 20,271.82        |
| <b>Total Restricted Donation</b> | 31,166.00        | 20,391.75        |
| Unrestricted Donations           | 16,948.00        | 9,746.82         |
| <b>Total Donations</b>           | 48,674.00        | 30,138.57        |
| <b>Guest User Fee</b>            |                  |                  |
| Cabins                           | 537.00           | 1,158.00         |
| Farmhouse                        | 1,340.00         | 6,268.00         |
| Schoolhouse/Bookstore            | 3,845.00         | 5,570.00         |
| Guest User Fee - Other           | 11,260.00        | 0.00             |
| <b>Total Guest User Fee</b>      | 16,982.00        | 12,996.00        |
| Membership Income                | 35,319.67        | 57,362.82        |
| Reimbursement Income             | 400.00           |                  |
| <b>Retreat Income</b>            |                  |                  |
| Other Retreats                   | 42,752.38        | 19,862.50        |
| Webinar Retreat Income           | 1,798.00         | 1,805.00         |
| <b>Total Retreat Income</b>      | 44,550.38        | 21,667.50        |
| Subscription Income              | 7,426.28         |                  |
| Uncategorized Income             |                  | 6.00             |
| <b>Total Income</b>              | 153,352.33       | 122,170.89       |
| <b>Cost of Goods Sold</b>        |                  |                  |
| Merchant Account Fees            | 2,589.86         | 2,256.99         |
| <b>Total COGS</b>                | 2,589.86         | 2,256.99         |
| <b>Gross Profit</b>              | 150,762.47       | 119,993.90       |
| <b>Expense</b>                   |                  |                  |
| <b>Administrative</b>            |                  |                  |
| Donation                         | 1,093.00         |                  |
| Insurance                        | 13,615.70        | 12,566.40        |
| <b>Payroll Expenses</b>          |                  |                  |
| Office Wages                     | 15,611.06        |                  |
| Payroll Service Fee              | 828.16           |                  |
| Payroll Taxes                    | 1,373.63         |                  |
| <b>Total Payroll Expenses</b>    | 17,812.85        | 21,504.86        |
| <b>Professional Services</b>     |                  |                  |
| Accounting                       | 6,086.79         | 4,000.00         |
| Bookkeeping                      | 800.00           |                  |
| Consulting                       |                  | 1,936.50         |

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|                                    |                  |                  |
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| Legal                              | 2,005.00         |                  |
| Professional Services - Other      | 2,381.50         |                  |
| <b>Total Professional Services</b> | <b>6,886.79</b>  | <b>10,323.00</b> |
| <b>Total Administrative</b>        | <b>39,408.34</b> | <b>44,394.26</b> |
| <b>General Operating</b>           |                  |                  |
| Advertising                        | 50.00            |                  |
| Bank Charges                       | 128.00           | 455.99           |
| Dues and Fees                      | 568.85           | 586.60           |
| Furniture & Equipment              | 3,236.52         | 1,198.79         |
| General Repairs and Maintenance    | 5,658.61         | 5,773.10         |
| IDC Membership                     | 10,345.75        | 9,260.98         |
| Office Expense                     | 1,332.87         |                  |
| Paypal Fees                        | 31.48            |                  |
| Postage                            | 50.00            |                  |
| Printing                           | 227.00           |                  |
| Reimbursement                      | 1,980.30         | 312.27           |
| Supplies                           | 2,629.54         | 1,452.59         |
| Telcom                             |                  |                  |
| Cell Phone Reimbursement           | 280.00           | 200              |
| <b>Total Telcom</b>                | <b>280.00</b>    | <b>200</b>       |
| Travel                             | 1,287.17         | 328.18           |
| Webinar Expense                    | 837.15           |                  |
| <b>Total General Operating</b>     | <b>28,643.24</b> | <b>24,218.36</b> |
| <b>Property Expenses</b>           |                  |                  |
| <b>Dark Retreat Cabin</b>          |                  |                  |
| Electric                           | 56.55            | 54.81            |
| Taxes                              | 500.00           | 600              |
| <b>Total Dark Retreat Cabin</b>    | <b>556.55</b>    | <b>654.81</b>    |
| <b>Dzamlingar House</b>            | <b>50,284.00</b> |                  |
| <b>Rinpoche's House</b>            |                  |                  |
| Plowing                            | 525.00           | 480              |
| Utilities                          |                  |                  |
| Cable                              | 710.08           | 974.86           |
| Electric                           | 1,208.00         | 1,244.00         |
| Propane                            | 1,101.74         | 1,375.89         |
| <b>Total Utilities</b>             | <b>3,019.82</b>  | <b>3,594.75</b>  |
| <b>Total Rinpoche's House</b>      | <b>3,544.82</b>  | <b>4,074.75</b>  |
| <b>Schoolhouse</b>                 |                  |                  |
| <b>Mortgage Payments</b>           |                  |                  |
| Mortgage Interest                  | 5,641.58         | 5,474.22         |
| <b>Total Mortgage Payments</b>     | <b>5,641.58</b>  | <b>5,474.22</b>  |
| Plowing                            | 425.00           | 765.00           |
| Repairs and Maintenance            | 3,147.22         | 2,302.66         |
| Utilities                          |                  |                  |
| Cable                              | 1,464.21         | 1,369.05         |

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|   |                   |                   |
|---|-------------------|-------------------|
| Electric                                | 3,585.61          | 4,024.00          |
| Propane                                 | 5,261.20          | 4,773.77          |
| <b>Total Utilities</b>                  | <b>10,311.02</b>  | <b>10,166.82</b>  |
| <b>Total Schoolhouse</b>                | <b>19,524.82</b>  | <b>18,708.70</b>  |
| <b>Upper Khandroling</b>                |                   |                   |
| Lease and Rent                          | 15,000.00         | 14,100.00         |
| Construction                            |                   | 1,433.56          |
| Repairs/maintenance                     | 6,007.31          | 640.75            |
| Upper Khandroling - Other               | 124.00            | 870.00            |
| <b>Total Upper Khandroling</b>          | <b>21,131.31</b>  | <b>17,044.31</b>  |
| <b>Total Property Expenses</b>          | <b>95,041.50</b>  | <b>40,482.57</b>  |
| <b>Retreat Expenses</b>                 |                   |                   |
| Expenses-Other Retreats                 | 7,282.94          | 4,063.54          |
| Retreat Expenses - Other                | 96.00             | 847.50            |
| <b>Total Retreat Expenses</b>           | <b>7,378.94</b>   | <b>4,911.04</b>   |
| <b>Total Expense</b>                    | <b>170,472.02</b> | <b>114,006.23</b> |
| <b>Net Ordinary Income</b>              | <b>-19,709.55</b> | <b>5,907</b>      |
| <b>Other Income/Expense</b>             |                   |                   |
| <b>Other Income</b>                     |                   |                   |
| Dzamlingar Rental Property              |                   |                   |
| Dzam House Rental Income                | 17,171.72         | 18,324.46         |
| <b>Total Dzamlingar Rental Property</b> | <b>17,171.72</b>  | <b>483.04</b>     |
| Insurance Proceeds                      | 10,000.00         |                   |
| Interest & dividends                    | 1,296.41          | 144.45            |
| IRS Reimbursement                       | 2,400.00          |                   |
| <b>Total Other Income</b>               | <b>30,868.13</b>  | <b>627.49</b>     |
| <b>Other Expense</b>                    |                   |                   |
| Interest Expense                        | 27.00             |                   |
| <b>Total Other Expense</b>              | <b>27.00</b>      |                   |
| <b>Net Other Income</b>                 | <b>30,841.13</b>  |                   |
| <b>Net Income</b>                       | <b>11,131.58</b>  | <b>6,535.16</b>   |